

An update on sustainable investing

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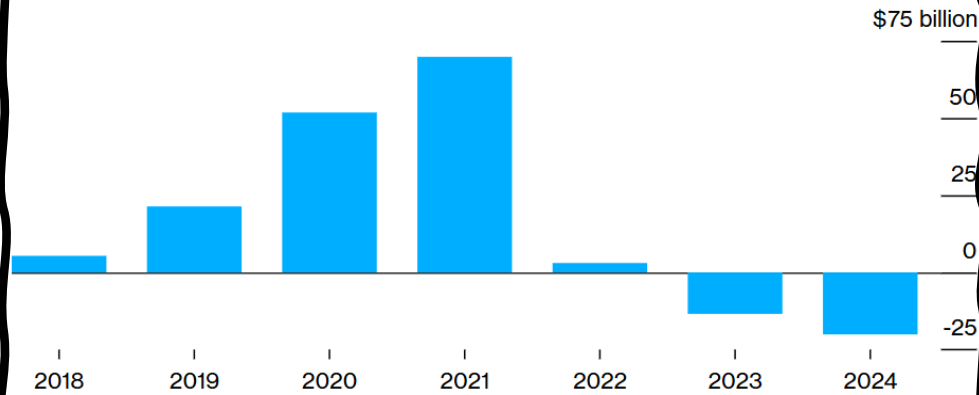


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The anti ESG backlash has created headwinds for responsible investors

Outflows From US Sustainable Funds Deepen

Investors pulled money out amid political backlash to ESG and lackluster returns



Source: Morningstar



Trends from our signatories

- **C-Suite priorities** – senior leaders identify **value creation**, **long-term value** and **risk management** as key to the investment case for responsible investment.
- **Analysis of material ESG issues** – 80% of signatories with combined AUM of US\$82.7 trillion¹ are identifying **climate-related** risks and opportunities.
- **Action on outcomes** – a significant proportion of signatories are taking action to **address sustainability outcomes**, with almost 50% identifying **financial materiality** as the key investment case.

¹ This figure represents the total combined AUM of signatories that identify climate-related risks and opportunities. Signatories do not necessarily identify these risks and opportunities across their entire AUM, they may only do so for a portion. The total AUM figure could include some double counting of assets, as some PRI signatories delegate the management of some assets to other investors who are also PRI signatories
Source: PRI reporting, 2024

No one size fits all sustainable investing approaches

ESG incorporation

Screening

Negative
exclusions
Best in Class
Norm based

ESG integration

Process of
integrating ESG
issues and
information

Thematic investing

Provide exposure
to particular
sustainability
themes

Stewardship

Stewardship with investees

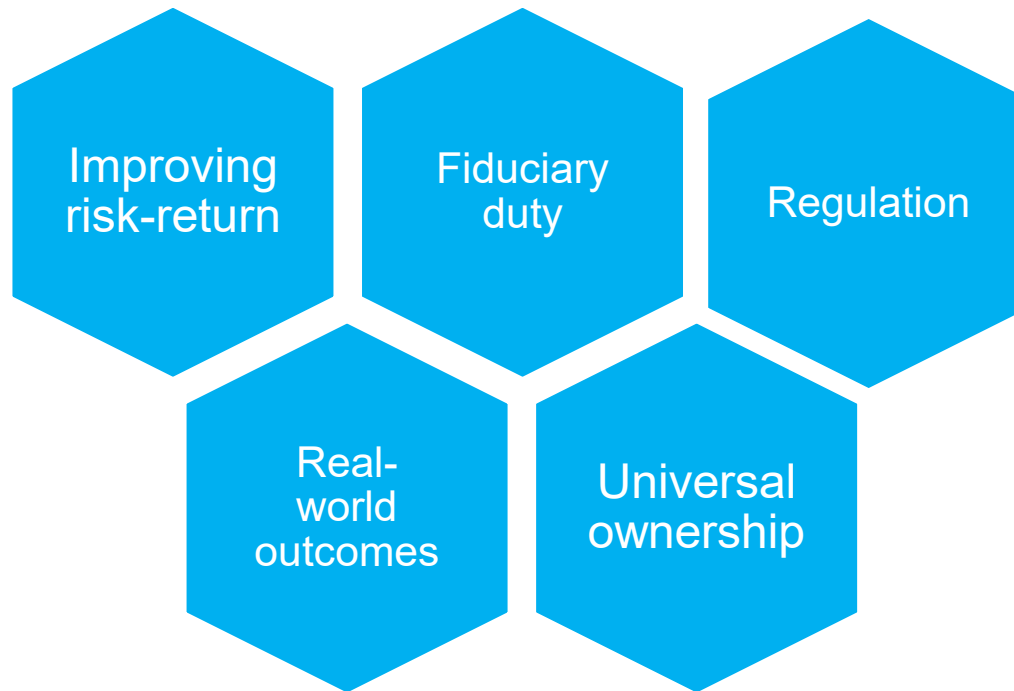
Voting
Shareholder commitments
Engagement

Stewardship with other stakeholders

Policy makers
Industry associations
Etc

The role of stewardship

“The use of investor rights and influence to protect and enhance overall long-term value for clients and beneficiaries, including the common economic, social and environmental assets on which their interests depend .”



Example stewardship process for investors

- 1 Analyse and map your portfolio
- 2 Conduct a stakeholders' materiality analysis
- 3 Perform a double materiality analysis
- 4 Prioritise objectives based on your strategy
- 5 Liaise with other companies / investors
- 6 Start with a small and limited number of companies
- 7 Establish clear expectations and KPI

Investor stewardship: practical takeaways for companies

- Stewardship provides a signal on issues that investors have identified as material
- Investor engagement = an opportunity to deliver your communications strategy
- Ask questions
- Investor engagement can help facilitate internal focus and progress on an issue within your company
- Ensure engagement is resourced adequately
- Provide your own feedback to investors, what is useful what is not

Thank you